

#### Course Development Funding - EOI Application

**Template Instructions:** This template is for organisations applying for Course Development funding from Keystone Tasmania. Please ensure you read and take into consideration the Keystone Strategic Plan and that your EOI aligns with one or more current identified priorities in BUSINESS SKILLS training, which are:

Digital record keeping

**Section 1 Applicant Details:** 

- Commercial awareness and financial skills
- Business strategy and planning
- Wages and conditions, enterprise bargaining agreements
- Labour relations, employee-related legal responsibilities

Please ensure you discuss your EOI with the nominated contact person before submitting.

# Name of Organisation: Contact Name: RTO Code (if an RTO): Telephone: Email: Section 2 Proposed Course Details: Course Name: Identified BUSINESS SKILLS Priority: Project Description (100 words or less):

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Proposed course will be ready for first delivery in early 2022:



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#### Section 4 Assessment Criteria:

Please answer each of the following five questions, using 100 words or less for each answer.

Option: To attach up to three A4 pages of examples or evidence, including: letters of support, screenshots of online learning material, excerpts from teaching material documents, photos of previous training activity, testimonial from previous learners, external quality audit results.

1. Is the content industry-specific to building and construction, and current?

2. Does the delivery approach demonstrate flexibility, to enable workers in building and construction SMEs to participate?



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3.	Do the proposed trainers have relevant building and construction sector experience?
4.	Is the proposed training endorsed by industry?
5	Are quality reporting and improvement processes authentic, and likely to improve the quality of the
J.	offering over time?



#### Section 5 Proposed Budget:

Please note Keystone's Trading Terms and Conditions are 30 days. Maximum funding is \$40,000 (ex GST).

Please detail each main project activity, and provide a costing for each (for example 'Web Developer to convert learning material for online delivery 50hrs @ \$60/hr = \$3,000).

Where a costing maybe considered extraordinary, please provide an explanation in the 'Budget Justification' section below.

Main Project Activities	Cost
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
Total project cost*:	\$
Total funding sought from Keystone Tasmania:	

<sup>\*</sup>If the total budget is greater than the \$40,000 maximum funding offered by Keystone Tasmania, please indicate the source of additional funding.

#### Section 6 Budget Justification

(if costs listed in Section 5 maybe considered extraordinary)



Building capacity. Building Tasmania.

> Strategic Plan **2020 - 2022**

### 3 YEAR GOAL

2020-2022 We are the go-to organisation for facilitating building and construction industry workforce development in Tasmania.

## 4 STRATEGI ACTIVITIES

Promote quality pathways to employment by initiating and supporting programs that create sustainable employment opportunities in the Tasmanian construction industry.

Support those in employment to develop their skills, obtain industry accreditation and pursue career opportunities by funding high-quality training and professional development programs.

Champion industry-wide initiatives that promote diversity, innovation and advancement in all areas through research, promotion and stakeholder engagement.

Keystone

Build clarity and strengthen our internal capacity to achieve our key functions with excellence.



STRATEGY 1:	EGY 1: Promote Pathways to Employment		
Rationale and Aims	The pipeline of new apprenticeships is not meeting existing demand and requires a strategic re-think.		
	A new approach to pathways is needed to embrace elements of the traditional apprentice pipeline that are working, and re-think elements that are not.		
	We aim to make building and construction a "first choice" occupation and improve the quality and quantity of candidates moving into apprenticeships.		
Outcomes	We:		
	Understand the existing apprenticeship pipeline and have conducted an analysis of what is working / not working.		
	Have developed a plan to increase the volume and quality of candidates moving into apprenticeships.		
	Have developed consistent and agreed targets in close collaboration with industry and government agencies.		
	Have industry support for our programs and activities.		
	Are communicating our programs effectively.		
	Are evaluating the success of our programs against agreed criteria.		
Outputs	Documented pathways plan in collaboration with industry, Skills Tasmania and Department of Education.		
	Program-specific communication plans to engage employers, schools, students etc, generally and at key decision points.		
	Roll out of programs and budgets in line with strategy.		
	Ongoing monitoring of data in line with agreed targets.		

STRATEGY 2:	Facilitate High Quality Training and Professional Development
Rationale and Aims	Currently, the industry has limited workforce development planning, which is often reactive and short term in nature. Civil construction has lower levels of training activity, planning and a fragmented industry collaboration. We have an opportunity to support and facilitate positive changes across this specific sector. Overall, we aim to promote longer-term planning that embeds a more strategic approach to training across industry.
Outcomes	<ul> <li>We:</li> <li>Enable resources and targeted funding to provide the most effective training and delivery of professional development programs.</li> <li>Have consolidated our support for training offerings to promote quality and competition in the sector.</li> <li>Allocate funding and resources equitably and transparently, through streamlined processes.</li> <li>Are positively influencing workforce planning in all sectors, but especially the civil sector, as evidenced by more strategic business-level planning and higher levels of training and professional development.</li> </ul>
Outputs	An overarching plan with recommendations about where to target our funding to meet strategic objectives.  A regular, effective engagement forum that includes civil sector Associations and industry directly, to deliver a longer-term plan for strategic workforce planning.



STRATEGY 3:	Champion Industry-Wide Workforce Development Initiatives
Rationale and Aims	To accurately quantify current and future workforce needs, we need data consistency and currency.  We aim to facilitate the online sharing of real-time data in a consistent, accessible format that enables stakeholders to develop strategy based on common understandings of the industry environment.  We aim to promote innovation and engagement with new technologies across all sectors of the Industry.  We aim to recognise exceptional performance and encourage greater participation through an equitable and transparent distribution of awards and scholarships.
Outcomes	<ul> <li>We:</li> <li>Engage with stakeholders across government and industry to define the problem, the data required, and how to measure current and future skills shortages.</li> <li>Have identified an agreed data set and reporting measures to measure skills shortages across the industry.</li> <li>Are sharing contemporary data online with government, industry and the community to provide deep insights and projections of projects and labour force needs.</li> <li>Have developed a plan and process to support awards and scholarships in a transparent and equitable way.</li> <li>Are leading government-industry collaboration around a Construction Technology Policy.</li> <li>Have articulated and commenced implementing a strategy to promote BIM.</li> </ul>
Outputs	Streamlined and consolidated data reporting collection and publication for industry.  Data is available online in a user friendly, easy to navigate way for industry.  Clear and documented awards and scholarships assessment and awards approach.  A Construction Technology Policy approved by government.  Funded relevant projects.  Demonstrated leadership in the BIM hub and other groups that are promoting BIM.



#### Keystone Course Development Funding Timeline

Critical Date Pathway for Actions:

